

- 0345 257 1966 🔇
- hello@debrastevens.co.uk 📼
- 47 Hesketh Road NN12 7TS 😢

### **Leadership Styles Questionnaire**

The following statements will help you assess your leadership style tendency. As you read each statement, try to think of typical situations and how you usually react.

#### Please use the following marking scale:

- 1. to almost no extent
- 2. to a slight extent
- 3. to a moderate extent
- 4. to a great extent
- 5. to a very great extent

### Try to answer the questions fairly quickly, without rushing your response.

| <ol> <li>I check staff's work on a regular basis to assess<br/>their progress and learning.</li> </ol>                   | 1 | 2 | 3              | 4              | 5              |
|--|---|---|----------------|----------------|----------------|
| <ol> <li>I hold periodic meetings to show support for<br/>organisatiion policy and mission.</li> </ol>                   | 1 | 2 | 3              | 4              | 5              |
| <ol> <li>I appoint staff into task groups to action<br/>policies affecting them.</li> </ol>                              | 1 | 2 | 3              | 4              | 5              |
| <ol> <li>I provide staff with clear responsibilities and<br/>allow them to decide how to accomplish<br/>them.</li> </ol> | 1 | 2 | 3              | 4              | 5              |
| <ol> <li>I make sure staff are aware of, and<br/>understand, all organisation policies and<br/>procedures.</li> </ol>    | 1 | 2 | 3              | 4              | 5              |
| <ol> <li>I recognise staff's achievements with<br/>encouragement and support.</li> </ol>                                 | 1 | 2 | 3              | 4              | 5              |
| <ol> <li>I discuss any organisational or policy changes<br/>with staff prior to taking action.</li> </ol>                | 1 | 2 | 3              | <mark>4</mark> | 5              |
| <ol> <li>I discuss the organisation's strategic mission<br/>with staff.</li> </ol>                                       | 1 | 2 | <mark>3</mark> | 4              | 5              |
| <ol> <li>I demonstrate each task involved in doing the<br/>job.</li> </ol>   | 1 | 2 | 3              | 4              | <mark>5</mark> |
| 10. I meet with staff regularly to discuss their needs.  | 1 | 2 | 3              | 4              | 5              |
|  |   | ~ | 0              |                | 0              |



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| <ol> <li>I avoid making judgements or premature<br/>evaluation of ideas or suggestions.</li> </ol>                                   | 1 | 2 | 3              | 4 | 5 |
|--|---|---|----------------|---|---|
| <ol> <li>I ask staff to think ahead and develop long-<br/>term plans for their areas.</li> </ol>                                     | 1 | 2 | 3              | 4 | 5 |
| <ol> <li>I set down performance standards for each<br/>aspect of my staff's job.</li> </ol>  | 1 | 2 | 3              | 4 | 5 |
| <ol> <li>14. I explain the benefits of achieving their work<br/>goals to staff.</li> </ol>   | 1 | 2 | 3              | 4 | 5 |
| <ol> <li>15. I rotate the role of team briefer among the staff.</li> </ol>   | 1 | 2 | 3              | 4 | 5 |
| <ol> <li>I emphasise the importance of quality but I<br/>allow my staff to establish the control<br/>standards.</li> </ol>           | 1 | 2 | 3              | 4 | 5 |
| <ol> <li>I have staff report back to me after completing<br/>each step of their work.</li> </ol>                                     | 1 | 2 | 3              | 4 | 5 |
| 18. I hold regular meetings to discuss work status.  | 1 | 2 | 3              | 4 | 5 |
| <ol> <li>I provide staff with the time and resources to<br/>pursue their own developmental objectives.</li> </ol>                    | 1 | 2 | 3              | 4 | 5 |
| <ol> <li>I expect staff to create their own goals and<br/>objectives and submit them to me in finished<br/>form.</li> </ol>          | 1 | 2 | 3              | 4 | 5 |
| 21. I try to assign work in small, easily controlled units.  | 1 | 2 | 3              | 4 | 5 |
| 22. I focus on opportunities and not problems.   | 1 | 2 | 3              | 4 | 5 |
| <ol> <li>I avoid evaluating problems and concerns as<br/>they are discussed.</li> </ol>  | 1 | 2 | <mark>3</mark> | 4 | 5 |
| <ol> <li>I ensure that information systems are timely<br/>and accurate and that information is fed<br/>directly to staff.</li> </ol> | ۱ | 2 | 3              | 4 | 5 |

## **Leadership Styles Score Sheet**

In order to score the questionnaire, you have to group your responses into four categories in the grid below. **Step One** 



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Look at the grid below. It is divided into four sections. Each section lists the statement numbers from the questionnaire.

## **Step Two**

For each statement number, transfer the number you circled into the box. For example if you circled 4 for statement 11, you would put 4 in the top lefthand box (next statement number).

### **Step Three**

To calculate the total score for each section, add all the individual statement scores for each section together.

|   | Statement Number (Facilitate)   |                       | Statement Number (Coach)   |
|---|---------------------------------|-----------------------|----------------------------|
| 3   | orarentein Hornber (Facilitate) | 2                     | charennenn Honnber (obden) |
| ĭ   |                                 | ī                     |                            |
| 7   |                                 | 6                     |                            |
| Á   |                                 | 4                     |                            |
| 11  |                                 | 10                    |                            |
| 3   |                                 | 4                     |                            |
| 15  |                                 | 14                    |                            |
| 1   |                                 | 1                     |                            |
| 19  |                                 | 18                    |                            |
| 4   |                                 | 2                     |                            |
| 23  |                                 | <mark>2</mark><br>22  |                            |
| 19<br><mark>4</mark><br>23<br><mark>3</mark>            |                                 | 4                     |                            |
|   | Statement Number (Delegate)     |                       | Statement Number (Direct)  |
| 4   |                                 | 1                     |                            |
| 3   |                                 | 2                     |                            |
| 8   |                                 | 5                     |                            |
| 3   |                                 | 2                     |                            |
| 12  |                                 | 2<br>5<br>2<br>9<br>5 |                            |
| 3   |                                 |                       |                            |
| 16  |                                 | 13                    |                            |
| 4   |                                 | 2                     |                            |
| 4<br>3<br>3<br>12<br>3<br>16<br>4<br>20<br>1<br>24<br>5 |                                 | 17                    |                            |
| 1   |                                 | 2<br>21               |                            |
| 24  |                                 | 21                    |                            |
| 5   |                                 | 3                     |                            |

## **Step Four**

Take your total scores from each box from step three and transfer them into the corresponding boxes.



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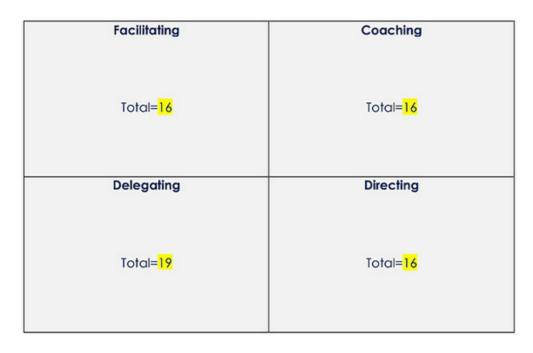
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You may now find it useful to plot your scores on the following bar graph.

Score

| 30                         |  |  |
|----------------------------|--|--|
| 25                         |  |  |
| 20                         |  |  |
| 15                         |  |  |
| 30<br>25<br>20<br>15<br>10 |  |  |
| 5                          |  |  |
| 0                          |  |  |

Directing

Coaching

Facilitating

Delegating



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Score

| Directing                  | Coaching | Facilitating | Delegating |
|----------------------------|----------|--------------|------------|
| 0                          |          |              |            |
| 5                          |          |              |            |
| 30<br>25<br>20<br>15<br>10 |          |              |            |
| 15                         |          |              |            |
| 20                         |          |              |            |
| 25                         |          |              |            |
| 30                         |          |              |            |



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## **Leaderships Styles Descriptions**

## Directing

- Provide detailed instructions
- Give staff specific goals and objectives
- Check frequently with staff to keep them on track
- Demonstrate the steps involved in doing the job

## Coaching

- Represents management's position in a convincing manner
- Try to motivate people to make decisions
- Sell staff in their own ability to do the job
- Praise staff for their good work
- Provide staff with a lot of feedback on how they are doing

# Facilitating

- Involve staff in making the decisions which will affect their work
- Make staff feel free to ask questions and discuss important concerns
- Hold frequent staff meetings
- Help staff locate and support their own developmental activities
- Listens to staff problems and concerns without criticising or judging
- Delegate broad responsibilities to staff and expect them to handle the details.
- Expect staff to find and correct their own errors