

## Leader cultural Patterns and Leadership Styles

### Cultural Patterns

SF – Sympathetic and friendly

ST – Practical analytical

NF – Insightful and enthusiastic

NT – Logical and analytical

### N/F Inspiration

Inspires people due to their strong beliefs in the organizations values of serving social need and helping people grow and develop.

Possible downside – clubby, low performing and undisciplined

### N/T Achievement

Motivates people to perform high levels and work towards being the best achieving excellence.

Possible downsides – cold indifferent and blindly ambitious

### S/F Cooperation

Encourages people to work together to help one another achieve common goals

Possible downsides – Management by committee, too chummy, direction less indecisive and unaccountable

### S/T Consistent

Establishes rules and systems to help people achieve consistent results efficiently and effectively

Possible downside – controlling autocratic